AI Solutions Implementation & Consulting Specialist

(Confidential Early-Stage AI Services Firm)

Location:

- **Preferred:** Grand Junction, CO (HQ & Service Delivery Center)
- **Secondary:** Colorado
- **Exceptional Candidates:** Remote, U.S.

Department: Service Delivery
Reports To: Head of Technology & Solutions
FLSA Status: Exempt (Full-Time)
Pay Range: $65,000 – $120,000 annual base salary (DOE) + potential annual bonus
Work Authorization: Must be authorized to work in the United States

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About Us

We started with a clean slate and a clear purpose: to build a *native AI integration services firm* for the world's most powerful next-generation AI SaaS platforms. Not retrofitted, old-guard software trying to sound modern, but the genuine category kings of the new AI era.

We partner with visionary enterprise AI companies building tools that will define how the next decade of work gets done. But make no mistake: we're not a software startup.
We're a services-first company, a team of builders, integrators, and problem-solvers whose success is measured not in pitches or hype, but in customer outcomes.

Every day, our delivery team sits shoulder-to-shoulder with clients, configuring, connecting, and tuning systems until they perform exactly as promised. If you like being close to the work , in the data, in the environment, solving real problems that matter, you'll belong here.

Position Overview

This is a hands-on services delivery role focused on implementing and optimizing enterprise AI solutions for clients across multiple industries. You'll engage directly with customer teams every day, designing integrations, solving technical issues, training users, and ensuring measurable business outcomes.

This role requires equal parts technical depth, consultative skill, and operational execution. You'll be part of the core team shaping how modern AI tools are actually delivered and adopted.

Key Responsibilities

- Serve as the primary delivery lead for client implementations, owning execution from design to deployment.
- Help design and implement advanced prompts and agents to meet specific business needs.
- Configure, integrate, and optimize enterprise AI platforms across SaaS and on-prem environments.
- Translate customer goals into actionable project plans with clear success metrics.
- Troubleshoot and resolve data flow, API, or configuration issues with urgency and ownership.
- Train and enable client users to confidently manage and evolve their AI environments.
- Collaborate with internal teams to capture lessons learned and improve delivery playbooks.
- Provide feedback to product partners to enhance integration and deployment experiences.
- Maintain accurate project documentation, task tracking, and reporting.

Required Qualifications

- 2–4 years in technical implementation, systems integration, or consulting roles.
- Prior consulting or client-facing professional services experience.
- Hands-on experience configuring SaaS or cloud-based platforms.
- Understanding of APIs, data connectors, and modern identity/integration frameworks.
- Strong written and verbal communication skills; able to simplify complex topics.
- Proven ability to manage multiple concurrent projects and deadlines.
- Authorized to work in the U.S.

Preferred Qualifications

- Experience with AI/ML platforms, LLM integrations, or enterprise data systems.
- Competence in scripting and automation (e.g., Python, PowerShell, or Bash).
- Familiarity with workflow automation or knowledge management tools.
- Bachelor's degree in Computer Science, Information Systems, Engineering, or related field , or equivalent hands-on experience.

Compensation & Benefits

- **Base Salary:** $65,000 – $120,000 annual base salary, commensurate with experience.
- **Bonus:** Annual performance bonus eligibility.
- **Benefits:** Comprehensive package including medical, dental, and vision coverage.
- **Work Environment:** Flexible work model with generous PTO policy.

Why Join Us

- Be part of the foundation of a new kind of AI services company, built for delivery.
- Work directly with the world's most advanced enterprise AI platforms.
- Join a culture that values humility, precision, and execution.
- Build your career alongside a team that believes service excellence is the new innovation frontier.

Application & Selection Process

How to Apply

To apply, please send the following materials to **careers@eggnest.ai**:

- A current résumé or CV highlighting relevant technical delivery or consulting experience.
- A brief cover letter or note explaining why you are drawn to helping build a *human-led AI services company* and how your experience aligns with this role.

Applications will be reviewed on a rolling basis. Early submissions are encouraged.

Selection Process

Our hiring process reflects how we deliver: **transparent, human, and outcome-driven.**

1. **Introductory Interview (Virtual):** A short conversation with our delivery or operations lead to explore your experience and working style.
2. **Technical / Scenario Discussion:** A practical problem-solving session focused on real-world implementation challenges.
3. **Founder Interview:** A final discussion with all three of the company's founders to align on mission, values, and the pioneering nature of joining an early-stage AI services venture.

Final candidates may be asked to provide references before an offer is extended.

Equal Employment Opportunity

We are proud to be an Equal Opportunity Employer.
All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, age, national origin, disability, veteran status, sexual orientation, gender identity, or any other protected class.

Physical and Work Environment Requirements (ADA Compliance)

- Work is primarily performed in a professional office or remote setting using computers and standard business tools.
- Occasional travel may be required (<20%) for client visits or team events.
- Must be able to sit or stand for extended periods and communicate effectively via phone and video.
- Reasonable accommodations will be made to enable individuals with disabilities to perform essential functions.

Confidentiality Notice

- This position is part of a stealth-stage venture. Candidates advancing beyond the first interview will receive full company and platform details under NDA.