AI Solutions Implementation & Consulting Specialist

About Us

At EggNest.ai, we're at the forefront of innovation, helping businesses leverage cutting-edge technologies to transform their operations and achieve their strategic objectives. We pride ourselves on a collaborative culture, a commitment to client success, and a passion for pushing technological boundaries.

Job Summary

We are seeking a highly motivated and skilled AI Solutions Implementation & Consulting Specialist to join our dynamic team. This role is crucial for empowering our clients to successfully integrate, configure, and optimize advanced AI technologies. You will be responsible for both hands-on technical implementation and providing strategic advisory services, ensuring clients derive maximum business value and develop the internal capabilities to sustain their AI initiatives. If you are passionate about driving client transformation through AI and possess a blend of technical expertise and consulting acumen, we encourage you to apply. We value professionals who are **customer-obsessed**, creative, and passionate about their work, dedicated to helping clients achieve big things.

Key Responsibilities:

- Lead and execute successful **technical implementation and configuration projects** for AI solutions, ensuring high client satisfaction. This includes **onboarding new data sources** and implementing **custom integrations** of AI solutions into client work environments and business application architectures.
- **Enable client teams** to confidently manage and utilize new AI solutions independently through effective training and support. This involves providing **training and guidance to clients** to utilize, manage, support, and extend solutions in their environment.
- Ensure clients achieve their **stated business objectives** from AI solution deployment by tracking and reporting on key performance indicators.
- Proactively identify and cultivate **new AI consulting opportunities** within existing client accounts, fostering strong relationships and trust. This includes identifying opportunities with customers to **expand the use of AI solutions** within their organization.
- Contribute to our **internal knowledge base** by documenting best practices and lessons learned, and proposing innovative approaches or solution enhancements.
- Develop and provide **tools, templates, and documentation** for customers to leverage in integrating with AI solutions based on client needs and their technology stack.
- Assist with **issue identification, troubleshooting, and remediation** for assigned clients through resolution.
- Collaborate with Product Management and Engineering teams to provide **feedback for product improvements**, helping customers expand their adoption of AI solutions.

- Be an active member and participate in the **technical communities of our clients, vendor partners, and the industry** to foster shared learning and best practices.

Qualifications:

- At least **2-3 years of experience** in technical implementation, solution configuration, or consulting roles, preferably with exposure to AI, machine learning, or complex data systems.
- Proven **technical aptitude and strong problem-solving skills**, with the ability to quickly learn and master new software and diagnose complex issues. This includes experience with **technical debugging**, such as log analysis, code analysis, and end-to-end transaction tracing.
- Exceptional **client empathy and communication skills**, including professional presentation and interaction with both technical and non-technical audiences, the ability to translate complex technical concepts, and manage client expectations effectively.
- Strong **strategic thinking and business acumen**, with the capacity to connect technical solutions to broader business objectives and identify value creation opportunities. Ability to be **data-driven**, utilizing metrics and objective measurements to assess success and improvement opportunities for customers.
- Demonstrated **adaptability and learning agility** in a rapidly evolving technological landscape.
- Solid **project management and execution skills**, capable of planning and delivering projects on time and within scope.
- A high degree of **initiative and proactivity**, taking ownership, anticipating challenges, and gracefully navigating multiple simultaneous project or issues of different priorities.
- Excellent **collaboration and teamwork skills**, fostering productive relationships with internal, client, vendor partner, and industry teams.

Technical Skills:

- Familiarity with **scripting or programming languages** (e.g., Python) for automation and data manipulation.
- Experience with **API and custom data integration** in Hybrid or SaaS environments.
- Hands-on experience with **Cloud technologies** (e.g., Google Cloud Platform (GCP), Amazon Web Services (AWS), or Microsoft Azure).
- Foundational understanding of **networking concepts**, including cloud and on-premise networking.
- Exposure to **security & audit concepts** related to technical product implementations.

What We Offer:

- A competitive salary commensurate with experience.
- Opportunity to work on cutting-edge AI projects that make a real impact.
- Collaborative and supportive work environment.
- Professional development and continuous learning opportunities.